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**VIJAY KUMAR CHIRUTHA
SOFTWARE COURSES**



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Educating The World

81431 86860

INTRODUCTION TO SALESFORCE

- Overview of CRM (Customer Relationship Management)
- What is Salesforce & its ecosystem
- Salesforce Editions & Architecture
- Cloud concepts in Salesforce
- Real-time use cases

SALESFORCE ADMINISTRATION (ADMIN TRACK)

- Understanding Salesforce Setup
- Company profile & user management
- Security & access control
- Roles, Profiles, Permission Sets
- Data management
- Import Wizard, Data Loader
- Reports & Dashboards
- Workflow Rules & Process Builder
- Lightning App Builder basics

SALESFORCE DEVELOPMENT (DEVELOPER TRACK)

- Salesforce Platform Development Overview
- Apex Programming Language
- SOQL & SOSL queries
- Triggers & Classes
- Batch Apex & Asynchronous Processing
- Governor Limits
- Exception Handling

LIGHTNING WEB COMPONENTS (LWC)

- Introduction to Lightning Components
- Aura vs LWC
- Component structure & lifecycle
- Communication between components
- Integrating LWC with Apex
- Deployment of Lightning Apps

SALESFORCE INTEGRATION

- REST & SOAP APIs
- External service integration
- Salesforce Connect
- Data synchronization techniques
- Integration best practices

SALESFORCE AUTOMATION TOOLS

- Flow Builder
- Approval Processes
- Validation Rules
- Assignment Rules
- Auto-Response Rules

SALESFORCE DEPLOYMENT & DEVOPS

- Change Sets
- ANT Migration Tool
- Salesforce CLI (SFDX)
- Version Control (GitHub Integration)
- Sandbox & Production Management

SALESFORCE CLOUD SPECIALIZATIONS

- Sales Cloud – Sales process automation, Leads & Opportunities
- Service Cloud – Case management, Knowledge base, Omni-channel
- Marketing Cloud – Email Studio, Journey Builder, Audience Segments
- Commerce Cloud – E-commerce & storefront management
- Experience Cloud – Customer portals & community sites

SALESFORCE WITH AI (EINSTEIN AI)

- Introduction to Salesforce Einstein
- Predictive analytics & insights
- Einstein Bots (AI chatbots)
- Einstein Discovery & Next Best Action
- Integrating AI in Sales & Service

REAL-WORLD PROJECTS & CERTIFICATION PREP

- Mini projects: CRM App, Service Desk App
- Admin & Developer Certification paths (ADM-201, PD1, PD2)
- Interview & Trailhead guidance
- Best practices for enterprise solutions



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OUR SERVICE

WE ARE PROVIDING MULTIPLE SOFTWARE COURSES

- DATA SCIENCE WITH AI
- DATA ANALYTICS WITH AI
- DATA ANALYST AND BUSINESS ANALYST WITH AI
- MANUAL TESTING AND SELENIUM WITH AI
- PYTHON FULL STACK WITH AI
- JAVA FULL STACK WITH AI
- DIGITAL MARKETING WITH AI
- TABLEAU + SQL WITH AI
- ORACLE, SQL, MYSQL
- EXCEL AND ADVANCED EXCEL WITH AI
- SAP [ALL MODULES]
- SALESFORCE
- GEN AI
- CYBER SECURITY WITH AI
- VIDEO EDITING COURSE
- SERVICE NOW
- MULESOFT
- AWS/AZURE DEVOPS
- MS OFFICE
- POWER APPS

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About US

- We are Providing the Software Courses for both Online and Offline
- We have well Experienced and Real Time Trainers
- We give the best content to cover all your course syllabus and its practical knowledge
- We give 2 to 3 Assignments to our students which helps the more interactivity with course and its practical real time scenario knowledge
- We explains the 2 to 3 projects and letting the students to know to how to do real time projects once they get selected



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THANK YOU SO MUCH

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